

# **Exhibit M**



Alberto Saavedra



## Alberto Saavedra

Information Technology Project Manager, Business Developer

Los Angeles, California, United States · 500+ connections

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Self-Employed

## Experience



### IT, sustainability and startups consultant

Self-Employed

Jan 2018 - Present · 3 years 11 months

Greater Los Angeles Area



### Earth Accounting

8 years 11 months

### Earth Accounting on Twitter

Jan 2017 - Present · 4 years 11 months

### CEO

Jan 2013 - Dec 2017 · 5 years



Alberto Saavedra

**US Business Development**

ZeLoop

Mar 2020 - Oct 2021 · 1 year 8 months

Los Angeles, California, United States

**Account Manager**

IMS International Management Systems

Apr 2014 - Aug 2015 · 1 year 5 months

Greater Los Angeles Area

**Regional Director**

Hildebrando USA

Jan 2012 - Dec 2012 · 1 year

Greater Los Angeles Area

**VP of Sales - US**

Quiterian

Mar 2011 - Dec 2011 · 10 months

**Sales Director**

Systech Solutions

Jun 2005 - Mar 2011 · 5 years 10 months

**President**

Ancora Technologies

Jun 2003 - Jun 2005 · 2 years 1 month

**CEO**

Debates.com Inc.

Mar 1998 - Feb 2000 · 2 years

**Director of International Channels**

Vision Solutions



Alberto Saavedra

**VP of Strategic Planning**

Micro Integration

Mar 1992 - Mar 1994 · 2 years 1 month

**VP of Sales and Marketing**

Universal Software

1989 - 1992 · 3 years

**Executive VP**

Computer Lab International

Jan 1988 - Mar 1989 · 1 year 3 months

**VP of Research and Development**

ATS - Automated Training Systems

Jan 1981 - Oct 1987 · 6 years 10 months

**Assistant Director of Data Services**

Hilton International

May 1976 - Jan 1981 · 4 years 9 months

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## Volunteer Experience

**Boad of Directors**

California OneCare

Jan 2009

Health

Single payer is a no-brainer. California will lead.

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## Licenses & Certifications



Alberto Saavedra

**Knowledge**(381 pages)

Issued Oct 2019

Credential ID 735280

[See credential](#)**Scrum Master Certified (SMC)**

VMedu Inc.

Issued Oct 2019

Credential ID 737203

[See credential](#)**Six Sigma Yellow Belt**

VMedu Inc.

Issued Oct 2019

Credential ID 704675

**Certificate in Data Processing**

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## Honors & Awards

**Certificate in Data Processing**

Data Processing Management Association

1985

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## Languages

**English**

Native or bilingual proficiency

**Spanish**

Native or bilingual proficiency



Alberto Saavedra



Full professional proficiency

### Italian

Limited working proficiency

### Portuguese

Elementary proficiency

## Recommendations received

### Jay Emerson

"Al Saavedra is one of the best leaders and managers that I have ever worked with in 30 years. Over more than 2 years, I depended upon Al and he never let me down. Al and I worked together during a very critical time in my career. I was leading a team that was building complex new data warehouse and Business Intelligence products for the casino industry. Al was my go-to-guy at Systech Solutions for the best technical talent. Al is a talented manager, an inspiring leader and a professional with great integrity."

### Jeffrey Dellinger, HCS

"I had the pleasure of supporting Alberto's recruiting requirements for Hilebrando's Westcoast growth and expansion. He's a hands on Senior Executive that was very involved in ensuring Hildebrando US hired A players. Alberto is a solid leader that focused on supporting his management team, leading multiple client and vendor relationships and driving revenue within the Microsoft solutions group. Alberto is a true leader with solid strategic experience, solutions sales expertise and deep LATAM knowledge, experience and always supported the talent acquisition organizational objectives."

6 people have recommended Alberto

[Sign in to view](#)

[View Alberto's full profile](#)



Alberto Saavedra



Contact Alberto directly

[Sign in to view full profile](#)

## People also viewed

**Fabien CHUNG**Co-Founder and CTO at ZeLoop  
Montreal, QC**Cait Lyddy**--  
United States**Skylar Thomas**Graduate student at Texas A&M University focusing in animation, computer graphics, STEAM education, and the art of inspiring.  
Greater Houston**Alex Gruenenfelder**TEA NextGen  
Los Angeles Metropolitan Area**Yannick Lord**Chief Technology Officer, Head of Product  
Denver, CO**Matteo Boffa**President at Swiss Business Council Abu Dhabi | Forbes 30 under 30  
Dubai, United Arab Emirates**Alexander Bocanegra Muñoz**Supervisor de instalaciones en S&M Electronic Systems  
Bogota, D.C.**Mark Kreloff**Managing Director at Bioenergy Devco  
Santa Fe, NM**Pradeep D**

Sr. BPA DEVELOPER



Alberto Saavedra



Technical Advisor hos Miljøstyrelsen  
Vejen

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## Others named **Alberto Saavedra**

### **Alberto S.**

LM Production Supervisor chez Cargill  
France

### **Alberto Saavedra**

Sr. Manager, Select Support at Optum  
Phoenix, AZ

### **Alberto Saavedra**

Propietario, Mexport, SA de CV  
Mexico City

### **Alberto Saavedra**

Chief Technology Officer at Yuhu 🚀 We're Hiring!  
Toronto, ON

761 others named Alberto Saavedra are on LinkedIn

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Salesforce: Working with Apps

Salesforce: Einstein Analytics

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Alberto Saavedra



**Alberto Saavedra**

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IT, sustainability and startups consultant at Self-Employed

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